

Message Text

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72

ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-11 SS-20 RSC-01 DRC-01 /044 W

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P 201123Z FEB 74

FM AMEMBASSY DAR ES SALAAM

TO SECSTATE WASHDC PRIORITY 4812

INFO AMEMBASSY NAIROBI UNN

LIMITED OFFICIAL USE DAR ES SALAAM 0532

E.O. 11652: N/A

TAGS: BEXP

SUBJ: TRADE OPPORTUNITY: POLYVINYLCHLORIDE

REF: () STATE 019528 (B) DAR ES SALAAMS0067

1. (BEGIN UNCLASSIFIED) PRINCIPAL SECRETARY LWEGARULILA OF MINISTRY OF WATER DEVELOPMENT AND POWER (MWDP) CALLED IN EMBOFF YESTERDAY TO EXPRESS APPRECIATION FOR PROMPTNESS AND CONTENTS OF REF A. HE EXPLAINED THAT WHEN REQUEST WAS FIRST MADE IT WAS DONE ON BEHALF OF DOMESTIC PIPE MANUFACTURERS. NOW, HOWEVER, HIS MINISTRY HAS COME TO APPRECIATE TIGHTNESS OF WORLD MARKET AND PROCUREMENT DIFFICULTIES FACING SMALL DOMESTIC MANUFACTURERS AS THEY SEEK SUPPLIES OF PVC. THEREFORE, HIS MINISTRY HAS TAKEN DECISION TO IMPORT PVC ON ITS OWN ACCOUNT AND WHOLESALE IT TO MANUFACTURERS AS ORDERS FOR PIPES ARE PLACED. ON THIS BASIS LWEGARULILA ASKED EMBASSY'S ASSISTANCE IN SURVEYING COMPANIES LISTED IN REF A TO SEE WHICH PRODUCE QUALITY OF PVC REQUIRED AND HOW QUICKLY FIRM ORDER FOR 3,000 TONS CAN BE FILLED OW WHEN DELIVERY CULD COMMENCE. AS FURTHER BACKGROUND LWEGARULILA NOTED PRESENT STOCKS OF PVC ARE RUNNING SHORT. HE ALSO DREW ATTENTION TO HIGH PRIORITY GOVERNMENT HAS GIVEN VILLAGE WATER SUPPLY PROJECTS AND NEED TO KEEP PIPE PRODUCTION RUNNING AT MAXIMUM CAPACITY TO MAINTAIN MOMENTUM OF PROGRAM.

2. SPECIFICATIONS OF UNPLASTICISED PVC RESIN, AS PROVIDED BY LWEGARULILA, ARE AS FOLLOWS:

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DENSITY: 1.4

K VALUE: NOT LESS THAN 65

BULK DENSITY: 550-650 G/L

3. ACTION REQUESTED: PLEASE CIRCULATE FOREGOING TO PVC
PRODUCERS LISTED IN REF A AND REQUEST INTERESTED COMPANIES TO
CABLE REPLIES TO:

LWEGARULILA, PRINCIPAL SECRETARY

MAJI, DAR ES SALAAM

4. (BEGIN LIMITED OFFICIAL USE) WE RECOGNIZE FOREGOING REPRESENTS
LEG WORK WHICH TANZANIANS SHOULD PERFORM AND WE HAVE ENCOURAGED
THEM TO DO SO. TANGOV OFFICIALS CONCERNED, HOWEVER, FIND PRO-
CUREMENT ACTIVITY OF THIS SORT NEW EXPERIENCE AND, AFTER HAVING
TAKEN DECISION TO PURCHASE ON OWN ACCOUNT, WISH TO MOVE FORWARD
AS QUICKLY AS POSSIBLE. FOR OUR PART, HIGH LEVEL INTEREST OFFERS
US UNUSUAL OPPORTUNITY TO ESTABLISH RAPPORT WITH KEY GOVERNMENT
OFFICIAL WHO SHOULD BE VALUABLE COMMERCIAL SOURCE OF INFORMATION.
AS NOTED IN REF B, EMBASSY IS SEEKING TO EDUCATE TANGOV OFFICIALS
TO LOOK TO US SUPPLIERS AND, WHERE USEFUL, PROVIDE US WITH
NECESSARY EARLY WARNING INFORMATION ON MAJOR PROJECTS. MWDP
IS UNUSUALLY IMPORTANT TARGET MINISTRY FOR EMBASSY AS NEXT FIVE
YEAR PLAN SLATED TO GIVE POWER GENERATION, RURAL ELECTRIFICATION,
AND IRRIGATION PROJECTS MAJOR PRIORITY RATINGS. CONSEQUENTLY,
EMBASSY WISHES TO ENCOURAGE AND BUILD UPON THIS RELATIONSHIP
AND HOPES DEPARTMENT CAN INDUCE US SUPPLIERS TO BE HELPFUL
WHERE POSSIBLE. EMBASSY WOULD APPRECIATE DEPARTMENT MESSAGE
SUMMARIZING RESPONSE OF US COMPANIES TO INFORMALLY PASS TO
LWEGARILILA (END LIMITED OFFICIAL USE).
CARTER

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NNN

Message Attributes

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